



ESSENTIAL SOLUTIONS

National Company. Local Customer Service.

Regional Vice President/Northeast

The RVP oversees the regional managers, new and existing Healthcare Advisors, and Agencies within the region. They will guide you through the Medicare onboarding and sales processes that are unique to each carrier. Your RVP is here to help you grow, as well as retain your Medicare practice, through the use of extensive tools, strategies and resources that Essential Solutions has to offer.

Education

Medaille College

*Bachelor of Science, Business Administration
(concentration in Finance)*

Professional Experience

Ken has been with Essential Solutions since July 1st, 2021. Prior to coming on board, he had been a Market Manager with United Healthcare for seven years.

Ken is a devoted leader in the industry who has a passion for helping others on their path to success. With over 12 years of experience, Ken has produced at award-winning levels with numerous carriers. Equipped with experience and knowledge, Ken believes his model can help you achieve high-performing results which equates to substantial income potential. Call Ken today to get started!

Personal Interests

Ken is a husband and father of two boys. He enjoys keeping fit and outdoor sports, and loves all kinds of music. Ken helps coach his sons baseball and basketball teams. He is also an active volunteer with both the veteran and low-income communities in and around the Greater Buffalo, NY region.



Kenneth Sciarrino

*Regional Vice President/Northeast
Essential Solutions USA*

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